

O/O CGM (EW), Corp. Off.
R. No. 8, I R Hall Eastern Court,
BSNL Corp. Office,
H C. Mathur Lane, Janpath,
New Delhi-110001
Email:pgmelect@gmail.com



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भारत संचार निगम लिमिटेड
(भारत संचार का उपकरण)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

File No. BSNLCO-EW/14(11)/2/2025-Elect.works / 703615

Dated 20.01.2026

To

All Chief General Managers Telecom
BSNL Circles

Subject: Action Plan for Identification, Auction and Monetisation of Buried Copper Cables from Closed / Copperless Exchanges – reg.

Considering the financial position of BSNL and the availability of a valuable but non-utilizable resource in the form of surplus copper cables, and with the objective of monetizing the same in a time-bound manner to augment cash flows, it has been decided to implement a structured action plan for identification and auction of buried copper cables associated with closed / copper less exchanges on a PAN India basis.

The matter was taken up on Strategic Review and planning Meet meeting on 19.01.2026 for discussion as a part of CFA presentation on cable monetization by CGM(EW) and accordingly the following Action Plan is issued for Mission Mode implementation:

1. PAN India Roll-out

- Implementation shall be undertaken on PAN India basis.

2. Identification and Survey

- The Telecom Circles shall undertake immediate identification and survey of buried copper cables associated with closed / copper less exchanges.
- As first preference, available BSNL personnel with outdoor maintenance experience may be utilized.
- The survey through internal resources shall be completed within 07 days.
- Where internal resources are not feasible or the survey is not completed within the stipulated period, the concerned Business Area shall refer the case to Circle Office for floating of survey / route diagram tender, with approval of CGMT.
- As-Built Drawings (ABDs), wherever available, shall be utilized for planning and estimation.

3. Survey Scope and Assessment Philosophy

- The survey shall assess total cable length and prepare indicative quantities and values for planning and monitoring purposes .
- Survey may be carried out either through internal resources or through tender finalized at Circle level.
- As auction shall be on "as is where is" basis, BSNL shall not undertake any cost-benefit analysis nor classify cables as extractable / non-extractable.
- All identified cables shall be included for auction, and risk of feasibility and recoverability shall be entirely the bidder's responsibility.

4. Auction Process

- Auction of identified copper cables shall be conducted through MSTC, adopting reverse auction methodology, on "as is where is" basis, with no liability on BSNL.
- Agencies engaged for survey and auction shall be kept separate, as far as practicable.

5. SOP and Execution Framework

- Uniform SOP shall be followed across all Circles.

6. Monitoring and Timelines

- Progress of survey, auction, and revenue realization shall be reported weekly through OSM sheets.
- The indicative end-to-end timeline shall be 19 weeks, as detailed below:

Activity	Timeline
Identification of Exchanges	1 week
Floating of Route Diagram Tender	1 week
Finalisation of Survey Tender	5 weeks
Route Diagram, Reserve Price & Auction Tender	4 weeks
MSTC Auction	8 weeks

All CGMTs are requested to accord top priority to this activity and ensure strict adherence to the above action plan and timelines.

This issues with the approval of the Competent Authority.


20/01/2026
(Ajay Singh Dubey)
Addl. GM EW

Copy to:

1. PPS to Director CFA/ HR/ Finance BSNL Board.

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